



Catalog 402:

AMERICANA
Recent Acquisitions

JOSLIN HALL RARE BOOKS, EPHEMERA & PHOTOGRAPHS

JOSLIN HALL RARE BOOKS, EPHEMERA, & PHOTOGRAPHS

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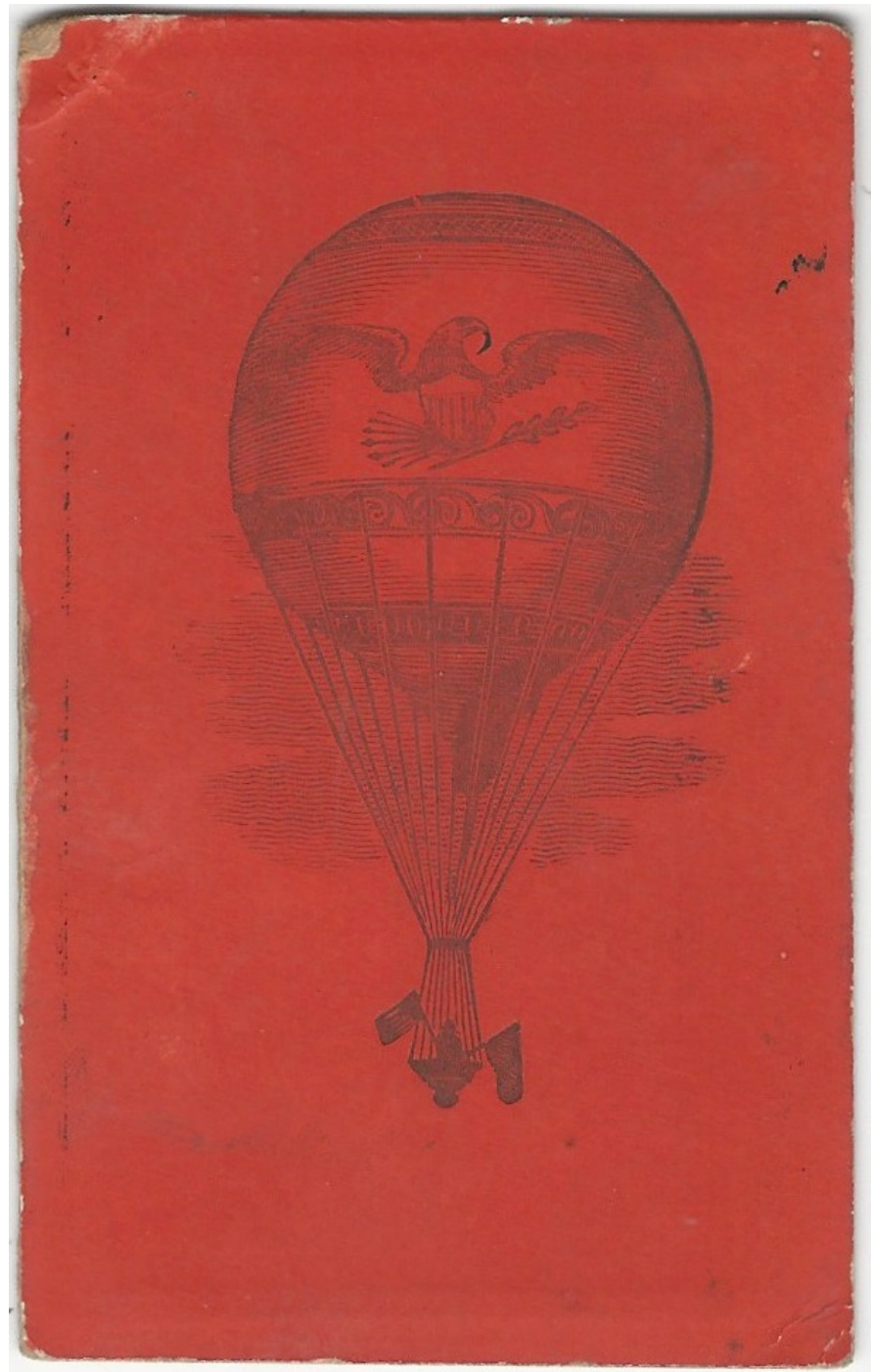
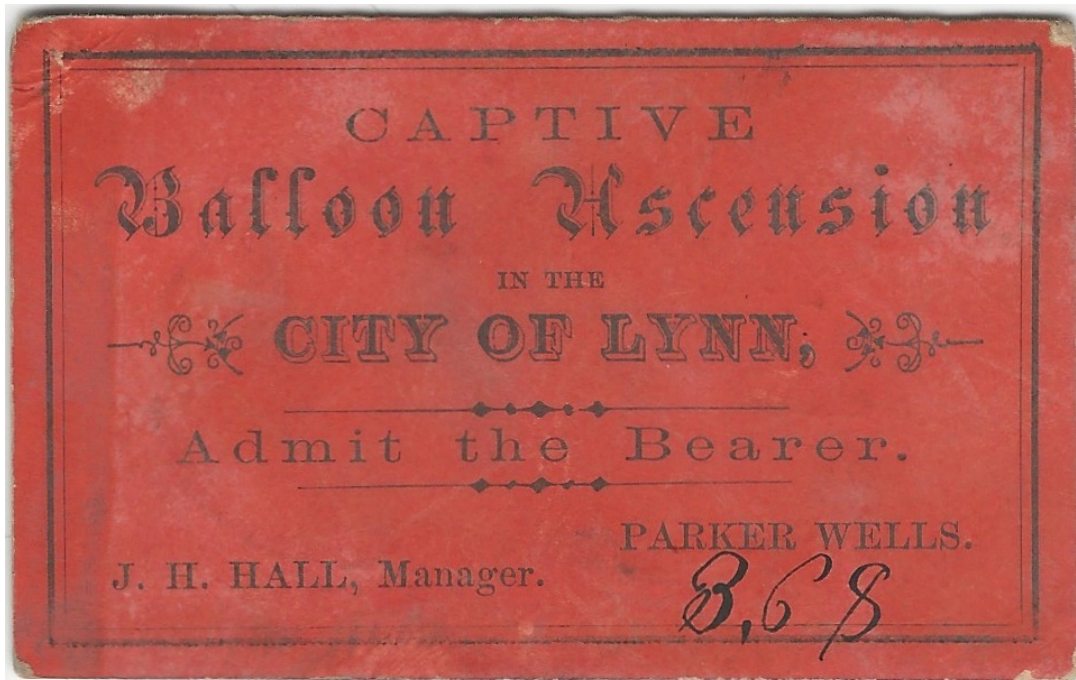
Email reservations are highly recommended.
Standard courtesies are extended to institutions and dealers.

Postage charges are additional.

All items may be returned within ten days of receipt.

Checks, Visa, Mastercard & Paypal accepted.

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1. [Balloons] **1868 Lynn Massachusetts July 4th
Balloon Ascension Illustrated Ticket.**

A winsome little ticket for a "Captive Balloon Ascension"; the 1868 edition of 'Annals of Lynn' contains the report- "A successful ascension was made from the Common, on the afternoon of July 4, by John H. Hall, of Lynn, in the balloon 'City of Lynn,' which was manufactured by Parker Wells of this city". The back contains an illustration of this particularly handsome balloon. Card. 3.25"x2". Some soil and wear. {48114} \$175

2. [Business] **1939 Underwood Elliott-Fisher Business Machines Salute to the World's Fair.**

An illustrated catalog of typewriters, adding machines, and other business supplies exhibited in the 'A Salute to Progress' exhibition at the 1939 World's Fair. Softcover. 7"x4.75", 13 pages, black & white illustrations. Minor soil, light wear. [47823] \$35



THIS ELLIOTT FISHER *Double Crossfooter*
Spells its **VERSATILITY** in Capital Letters

You'll find this Accounting Machine in the offices of thousands of organizations in all kinds of business. Among its many features are its exclusive flat writing surface, simplicity and speed with which forms can be inserted and removed, no handling of carbon paper, and its all around ability to handle a multiplicity of different accounting records.

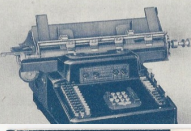



SIMPLICITY
The Elliott Fisher Universal Accounting Machine is world-famous for its application versatility. The machine will meet completely the requirements of your Accounting Department with speed, accuracy and economy.

AN EXCEPTIONAL ACCOUNTING MACHINE BUILT TO HANDLE THE NEEDS OF BIG BUSINESS

Dual Crossfooter
SUNSTRAND

This is a completely automatic accounting machine for all types of bookkeeping figure work. It features a single computing keyboard with only 10 figure keys . . . one hand control . . . touch operation . . . and automatic column selection. It has eight registers and two cross-footers. The basic design of this machine embodies a unique computing principle that makes it possible to automatically compute one, two or more balances. All register and cross-footer totals and sub-totals are completely automatic as are credit balances in both cross-footers. Registers and Cross-footers may be used simultaneously.

..AND NOW UNDERWOOD SUNSTRAND Adding Machines

51 BASIC MODELS

In 25 years Underwood Sundstrand has developed a complete line of adding and figuring machines around the simpler and faster 10-key keyboard . . . 51 basic models in both hand and electrically operated units for every figuring purpose . . . all backed by nation-wide, company-owned service facilities.

HELPING NIMBLE FINGERS DO MORE WORK!
Portable Electric UNDERWOOD SUNSTRAND

Here is a machine that puts new speed into figuring. It is far more than just an adding machine . . . it subtracts, multiplies and divides. The small compact keyboard with "Only 10 Numeral Keys" is the reason for its phenomenal performance. This Portable Electric Underwood Sundstrand, equipped with Direct Subtraction and Credit Balance features is versatile enough to handle all business figuring under the fingertips of one hand. 3 keys perform these six functions: (1) Adding, (2) Subtracting, (3) Non-Adding, (4) Sub-Totaling, (5) Totaling, (6) Printing Credit Balances.

NO HEADSWING
With only 10 numeral keys grouped under the fingers of one hand, operators can keep their eyes on the work instead of the keyboard and touch figuring comes naturally and quickly.

ONLY 10 NUMERAL KEYS



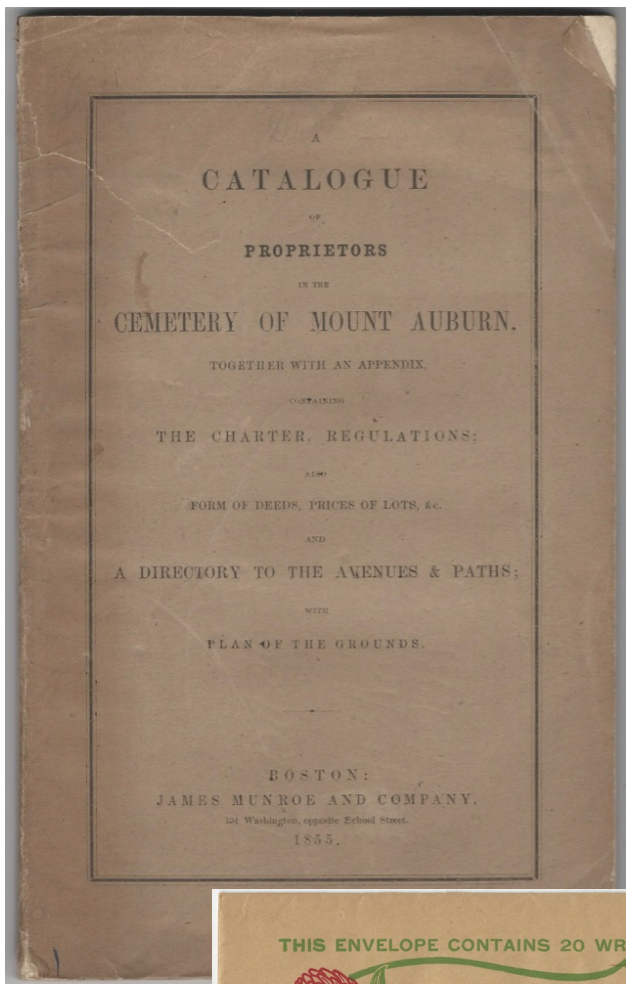

MAKING IT EASIER TO BE "QUICK ON THE FIGURE"
Manually Operated UNDERWOOD SUNSTRAND

This simple and fast machine offers all of the advantages of the machine shown on the opposite page . . . the only difference lies in the fact that it is manually operated. Speed is its keynote . . . speed made possible by the famous Underwood Sundstrand keyboard with only 10 Numeral Keys . . . Figures are entered on the keyboard as easily as you would write them with a pencil and paper.

FAST BECAUSE ONLY 10 NUMERAL KEYS

Could anything be simpler than the Underwood Sundstrand Keyboard shown to the right. Notice how naturally the hand fits over the keys which are arranged in 1-2-3 sequence . . . no multiplicity of keys to make busy fingers grope . . . no complicated arrangement to slow down figuring or induce error. There are only 10 Numeral Keys . . . all compactly grouped under the fingertips of one hand.



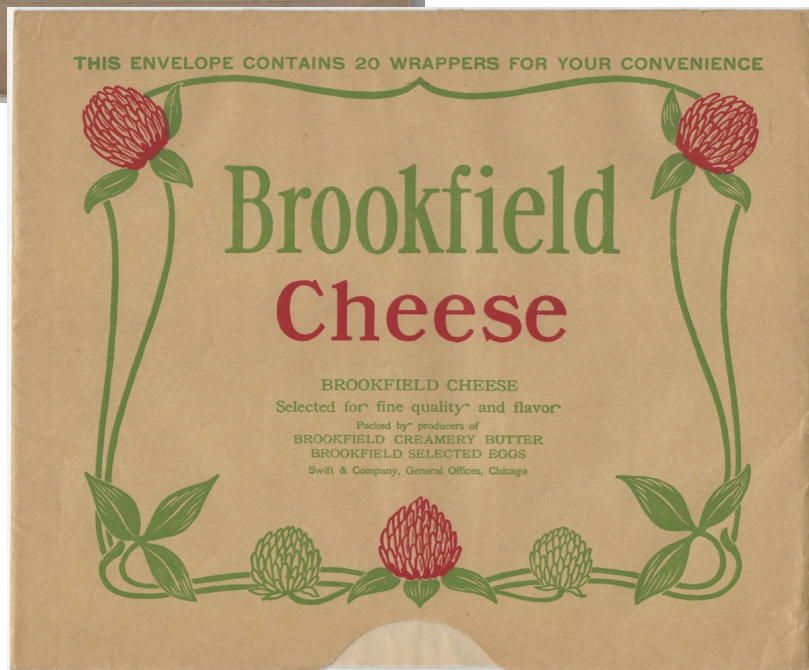



3. [Cemetery] **A Catalogue of Proprietors in the Cemetery of Mount Auburn.**

Printed by James Munroe and Company of Boston and Cambridge, in 1855. "Together with an appendix, containing The Charter Regulations; also Form of Deeds, Prices of Lots, &c. and A Directory to the Avenues and Paths; with Plan of the Grounds. When it was opened in 1831, Mount Auburn was the first rural, or garden, cemetery in the United States. Softcover. 5.5"x9", 108 pages. Covers with light soil, some wear, corners creased, tear at the top. Pages with some scattered minor soil, light wear. Lacking the plan of the grounds, which appears to have once been tipped inside the front cover. {48204} \$100

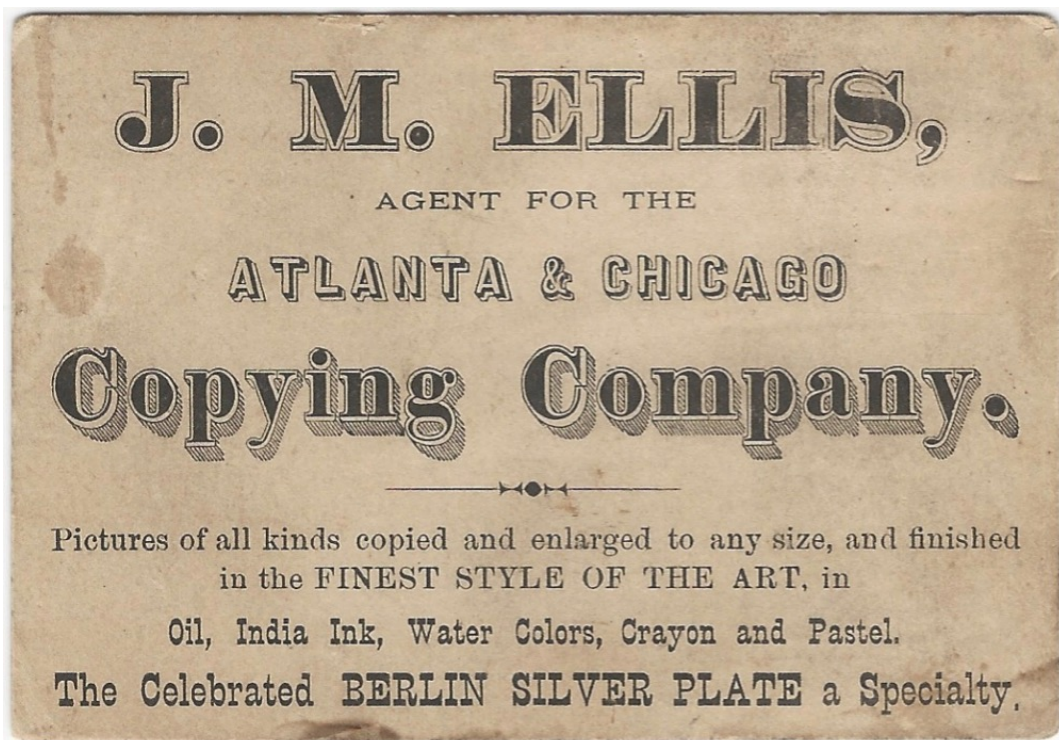
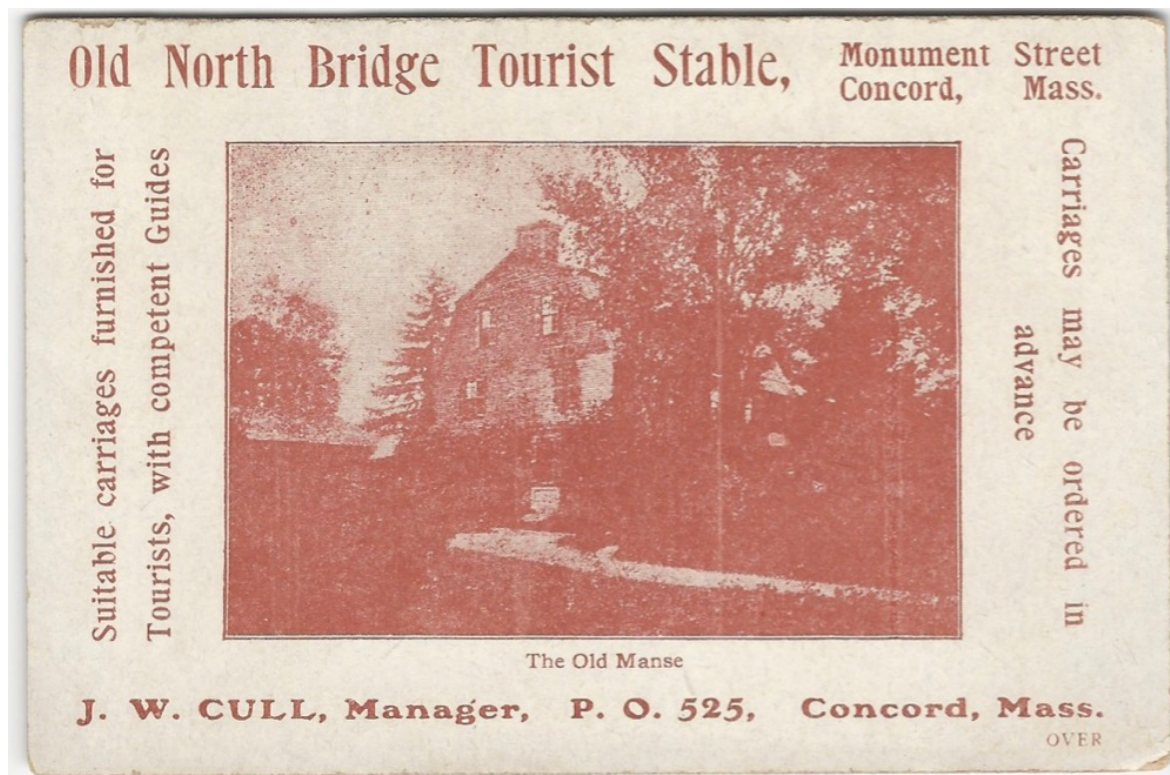
4. [Cheese] **1930s Packet of Decorated Brookfield Cheese Wrappers.**

An interesting survival- a complete packet of 20 9"x12" color-printed wrappers for Brookfield Cheese, "selected for fine quality and flavor, packed by producers of Brookfield Creamery Butter, Brookfield Selected Eggs". To emphasize the quality and fineness of their products, each wrapper is decorated with large red and green flowering clovers. Paper folder with 10x"12 printed wrapper sheets. Minor soil, light wear to the folder. {47744} \$65



5. [Concord] **1920s Concord
Massachusetts Old North Bridge Tourist
Stable Advertising Card.**

Quite an interesting card for the Old North
Bridge Stable, located on Monument Street.
“Suitable carriages furnished for tourists, with
competent guides - Carriages may be ordered in
advance - J.W. Cull, Manager”. Card. 4.5”x3”.
Minor soil, light wear. {48153} \$25

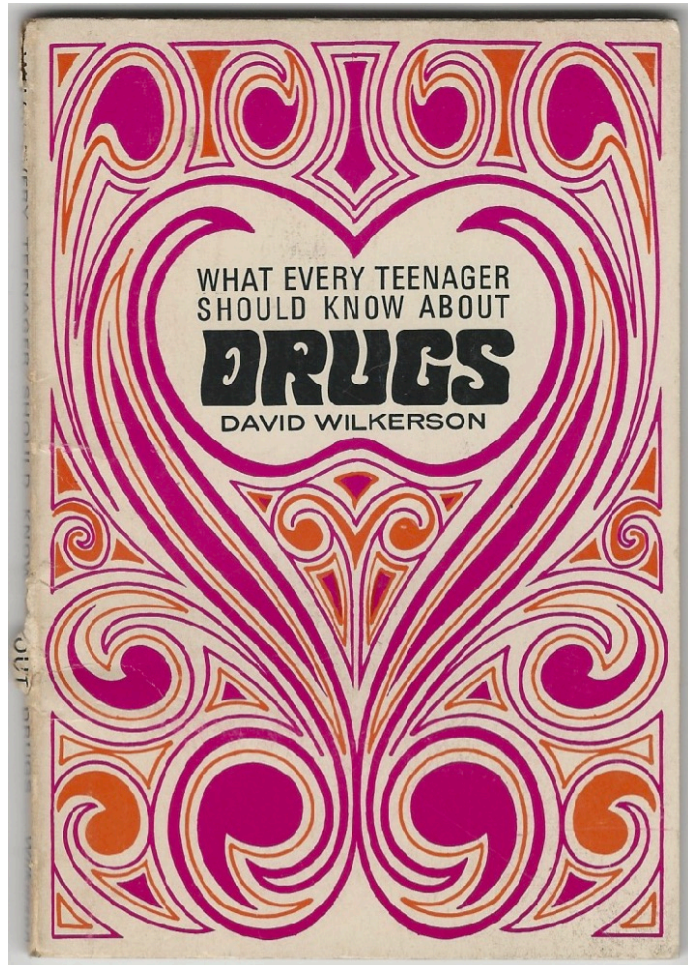
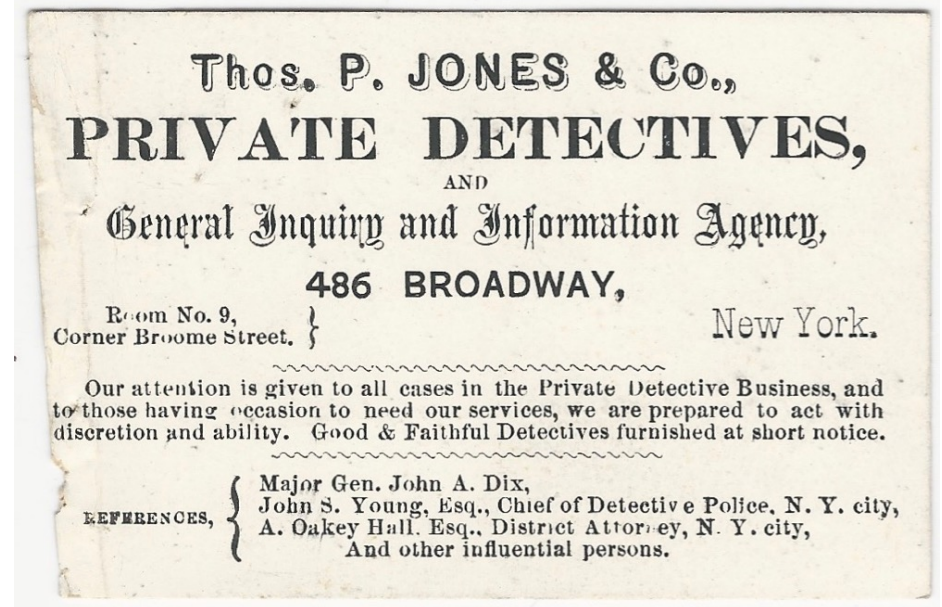


6. [Copying] **19th Century Fine Art
Copyists Atlanta & Chicago Trade Card.**

“J.M. Ellis Agent for the Atlanta & Chicago
Copying Company - Pictures of all kinds copied
and enlarged to any size, and finished in the Finest
Style of the Art in Oil, India Ink, Water Colors,
Crayon and Pastel. The Celebrated Berlin Silver
Plate a Specialty”. Card. 3.5”x2.5”. Some soil and
wear. [47835] \$35

7. [Detectives] **1860s New York Private Detective Agency Business Card.**

An interesting business card for Thomas P. Jones & Co., "Private Detectives and General Inquiry and Information Agency" of 486 Broadway, New York City. Two of the references listed at the bottom give us a date between 1861 and 1866- A. Oakley Hall was elected New York County D.A. in November 1861 and served until November 1868 when he was elected Mayor of New York; John A. Dix was appointed Major General of NY Volunteers at the start of the Civil War and left the country to serve as Minister to France in 1866. Card. 3.5"x2.25". Minor soil, some wear, right edge with loss and damage. {48108} \$45

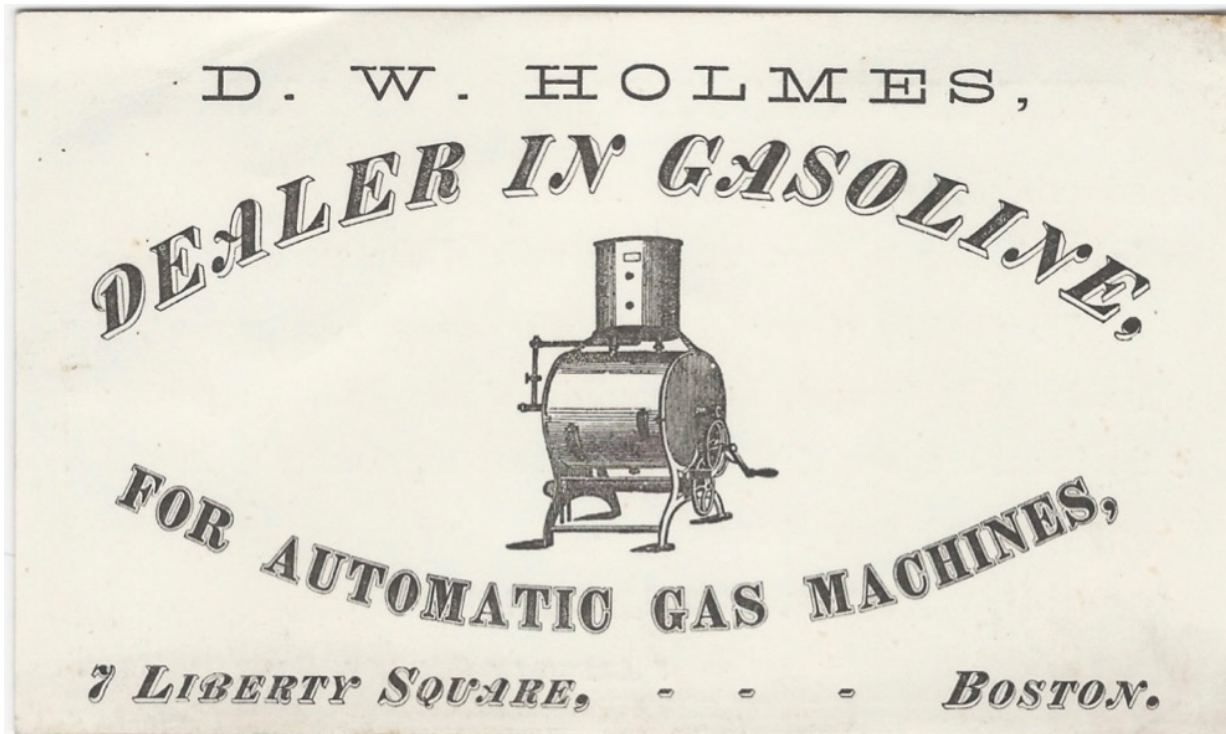


8. [Drugs] Wilkerson, David. **What Every Teenager Should Know About Drugs.**

Published by Bethany Fellowship Inc., Minneapolis, in 1968. The first edition of this title, which was reissued by Harper Collins in 1971. "David Ray Wilkerson (1931-2011) was an American Christian evangelist. He served as a pastor in small churches in Pennsylvania, until he saw a photograph in Life Magazine in early 1958 of seven teenagers who were members of gangs in New York. He later wrote that he felt the Holy Spirit move him with compassion and was drawn to go to New York in order to preach to them. Soon after this, he began a street ministry to young drug addicts and gang members. Wilkerson gained national recognition after he co-authored the book The Cross and the Switchblade in 1962; the book became a best-seller, and was turned into a Hollywood movie starring Pat Boone and Erik Estrada" [Wikipedia]. Softcover. 3.5"x5.5". Minor cover wear, light soil, snag on the spine. {48228} \$85

9. [Extracts] **Victorian Flavoring Extracts & Spices Philadelphia Trade Card.**

A lovely trade card for Robert Shoemaker & Co. of Philadelphia, "Flavoring Extracts and Pure Spices - Wholesale Druggists". Card. 4"x2". Minor soil, light wear. [47836] \$25

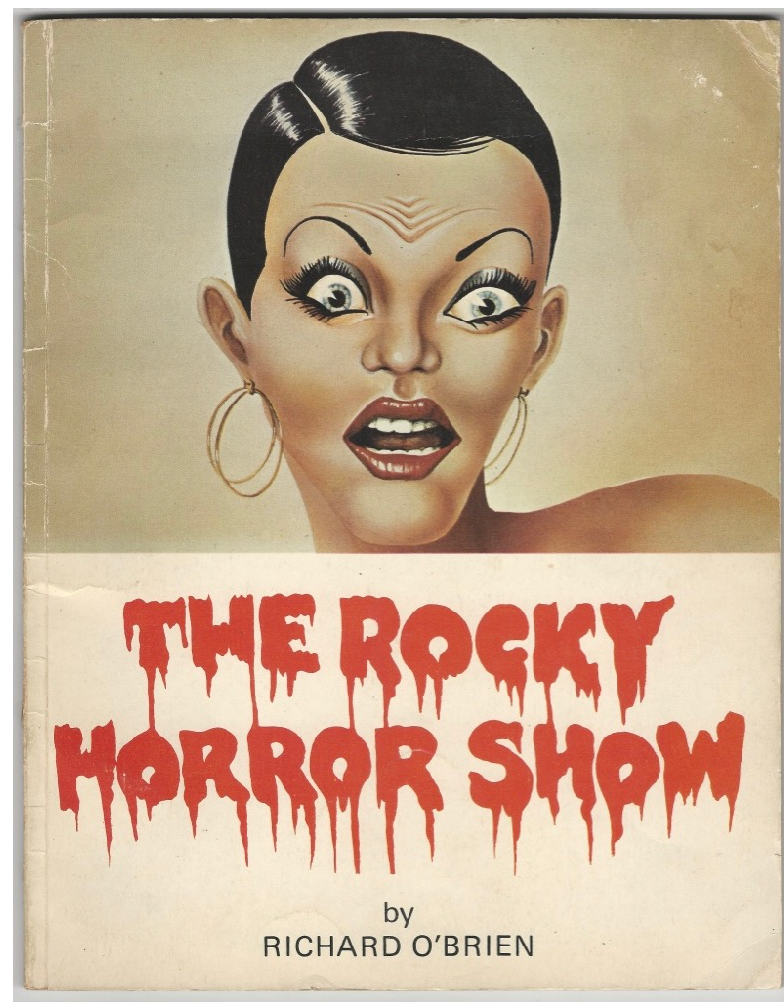
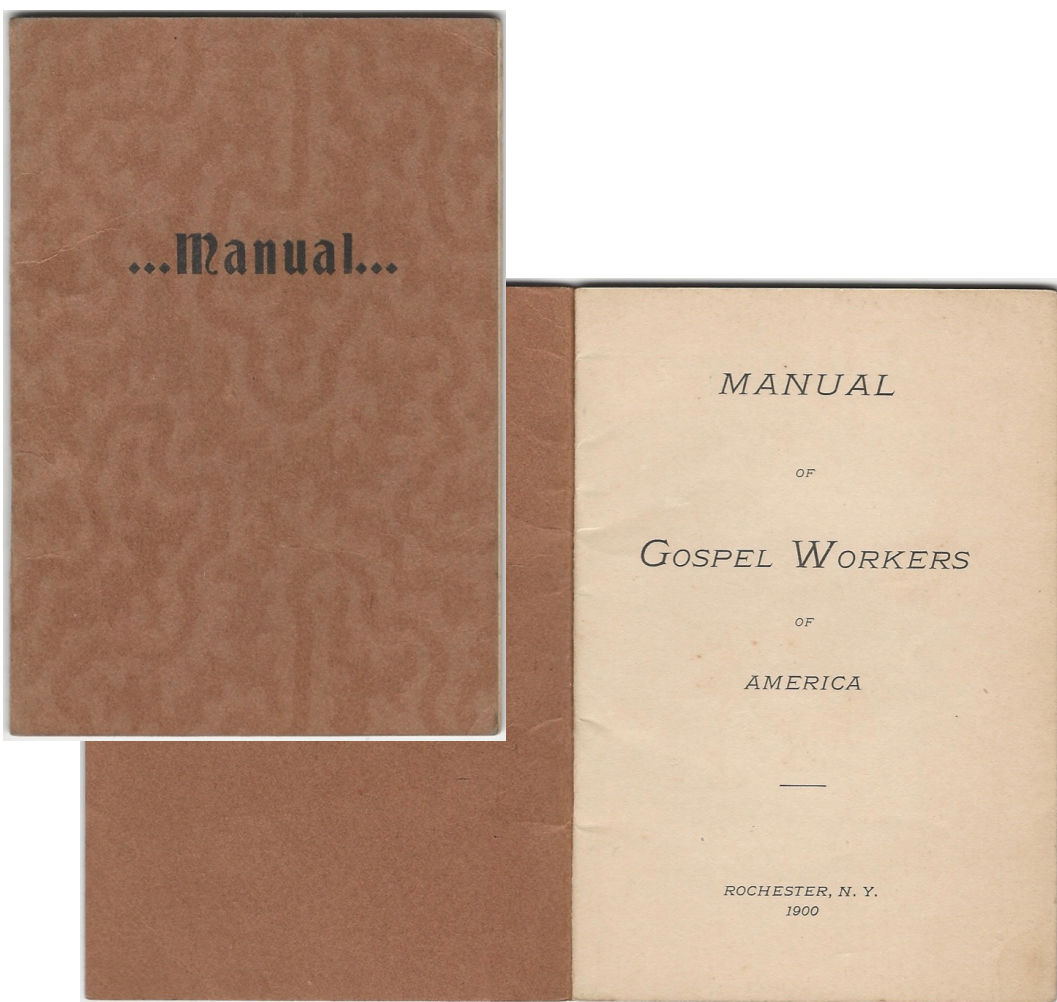


10. [Gasoline] **19th C. Boston Gasoline Dealer for Automatic Gas Machines Card.**

D.W. Holmes of Liberty Square, Boston, would like you to know that they sold gasoline for Automatic Gas Machines- "The automatic gas machine is acknowledged to be the most convenient, simple, efficient and cheapest method of lighting buildings, out of reach of city gas works". Card. 5"x3". Minor soil, light wear. [48053] \$65

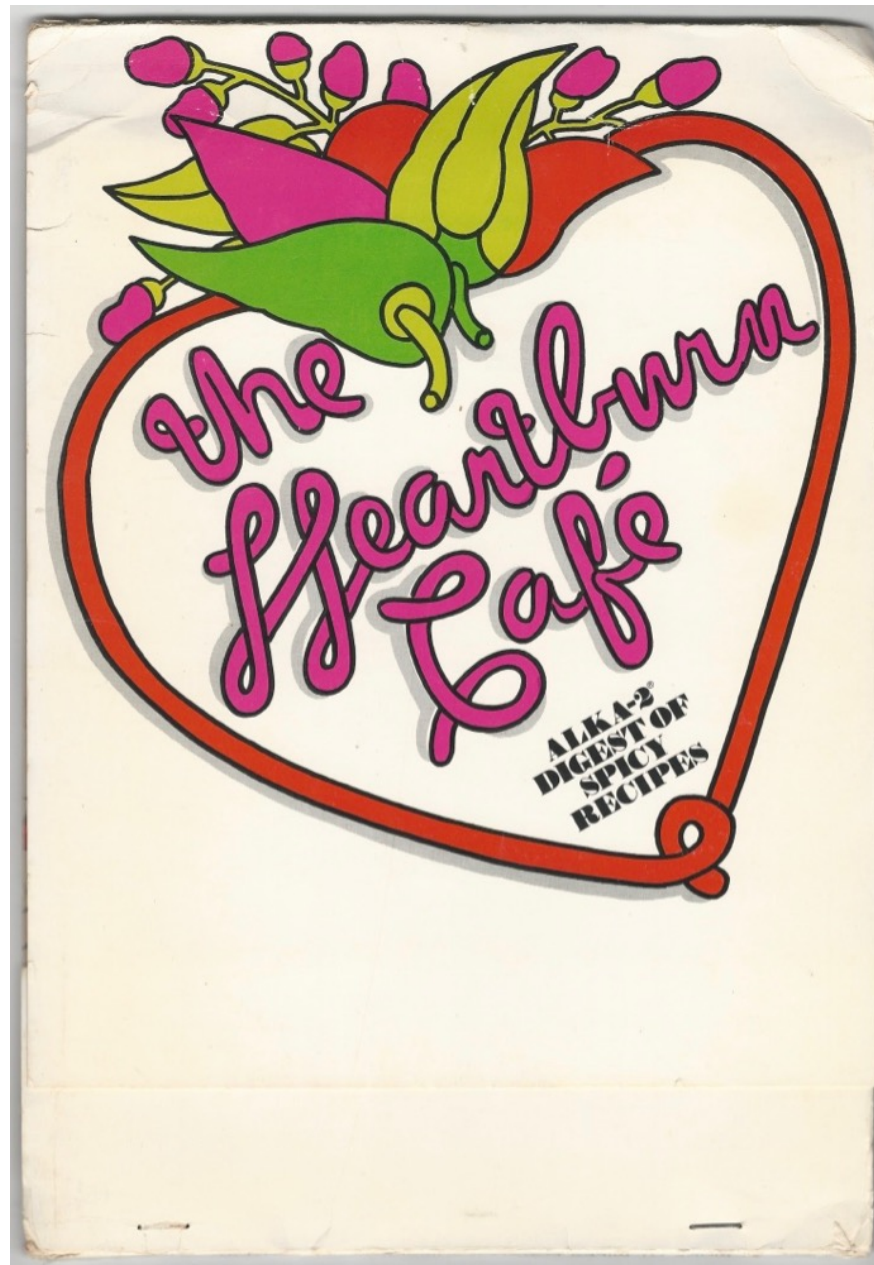
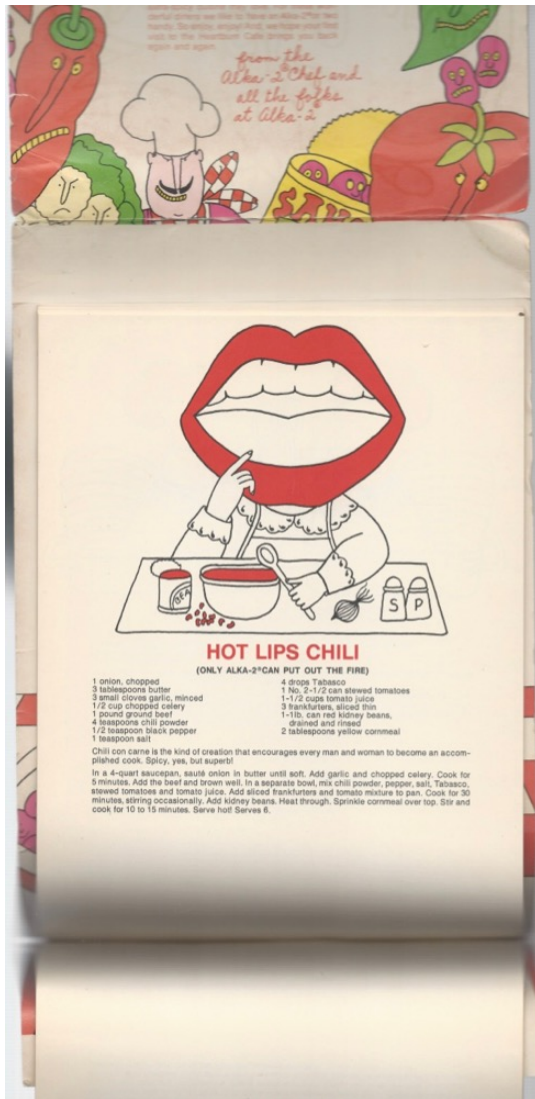
11. [Gospel] **Manual of Gospel Workers of America.**

Published in Rochester, N.Y. in 1900. The Gospel Workers of America, or Band of Gospel Workers, was founded in 1894 after the Rev. Newton L.A. Eastman was asked to vacate several Pennsylvania churches he had been using to preach. The group eventually moved to the Rochester, N.Y. area and started a newspaper which featured a special brand of violently vehement anti-Catholicism. Its approach was so vitriolic in fact that the Rev. Eastman was arrested and tried several times for indecency, which was quite a feat considering the latitude usually allowed such sentiments in late 19th century America. Softcover. 3.5"x5", 25 pages. Minor soil, light wear. [47820] \$25



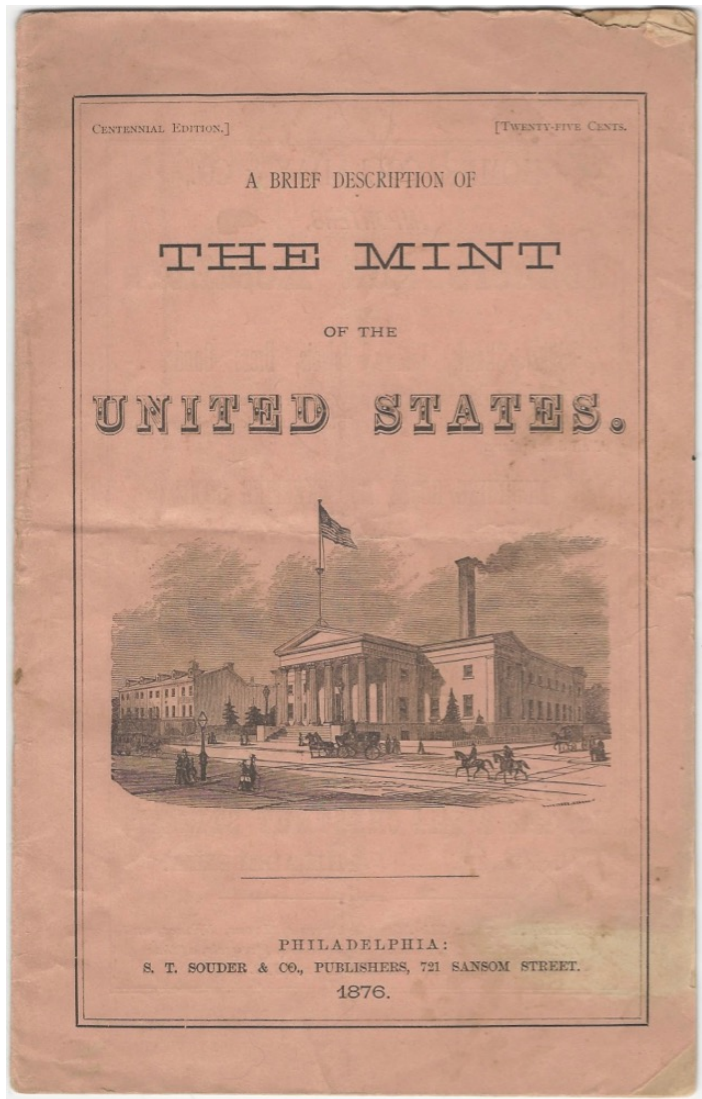
12. [Horror] **1974 Rocky Horror Show Songbook.**

Published by Druidcrest Music for the World in 1974. Softcover. 8.5"x11", 63 pages. Covers with some light wear and soil, corners bumped, some light soil on the first page. [47741] \$35



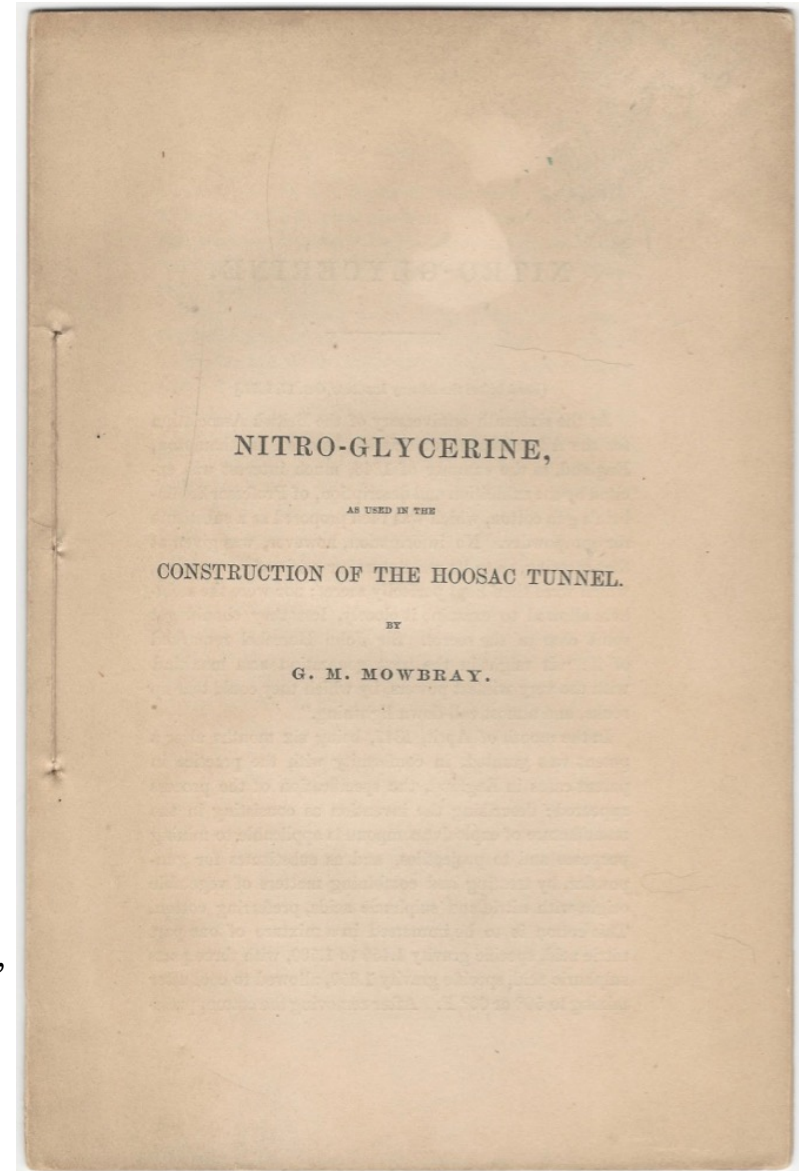
13. [Menu] **The Heartburn Cafe - Alka-2 Digest of Spicy Recipes.**

An unusual and interesting cookbook of 27 spicy recipes issued by Miles Laboratories, makers of the (then) new Alka-2 “chewable mint-flavored antacid tablet”. As a further bit of cleverness, the entire cookbook comes in the form of a giant matchbook, complete with oversized (and unignitable) matches. Card covers, 8”x11.5”, 27 pages. Some light soil and some wear, corner bump, as if it had been used a time or two. [47750] \$65



14. [Mint] **A Brief Description of The Mint of the United States.**

Published in Philadelphia by S.T. Souder & Co. in 1876. Centennial edition. "A brief history of the institution, with a full description of the manner in which gold, silver, nickel and copper are converted into money". Softcover. 5.75"x9", 16 pages. Covers with some light soil and wear, folded, tips thumbbed, etc. Pages with some light soil and wear. {48201} \$85



15. [Nitro] **Nitro-Glycerine, as used in the Construction of the Hoosac Tunnel.**

A paper by G.M. Mowbray, read before the Albany Institute, October 17, 1871. The Hoosac Tunnel, in western Massachusetts, was begun in 1851 and completed in 1875, having exceeded its original budget by a mere factor of 10. When it opened it was the world's second longest tunnel, and remained the longest tunnel in North America until 1916. It was dug using pneumatic drills and explosives, including the first such use of nitroglycerin and electric blasting caps in the United States. Sewn pamphlet. 6"x9", 17 pages. Minor soil, light wear. {48200} \$150

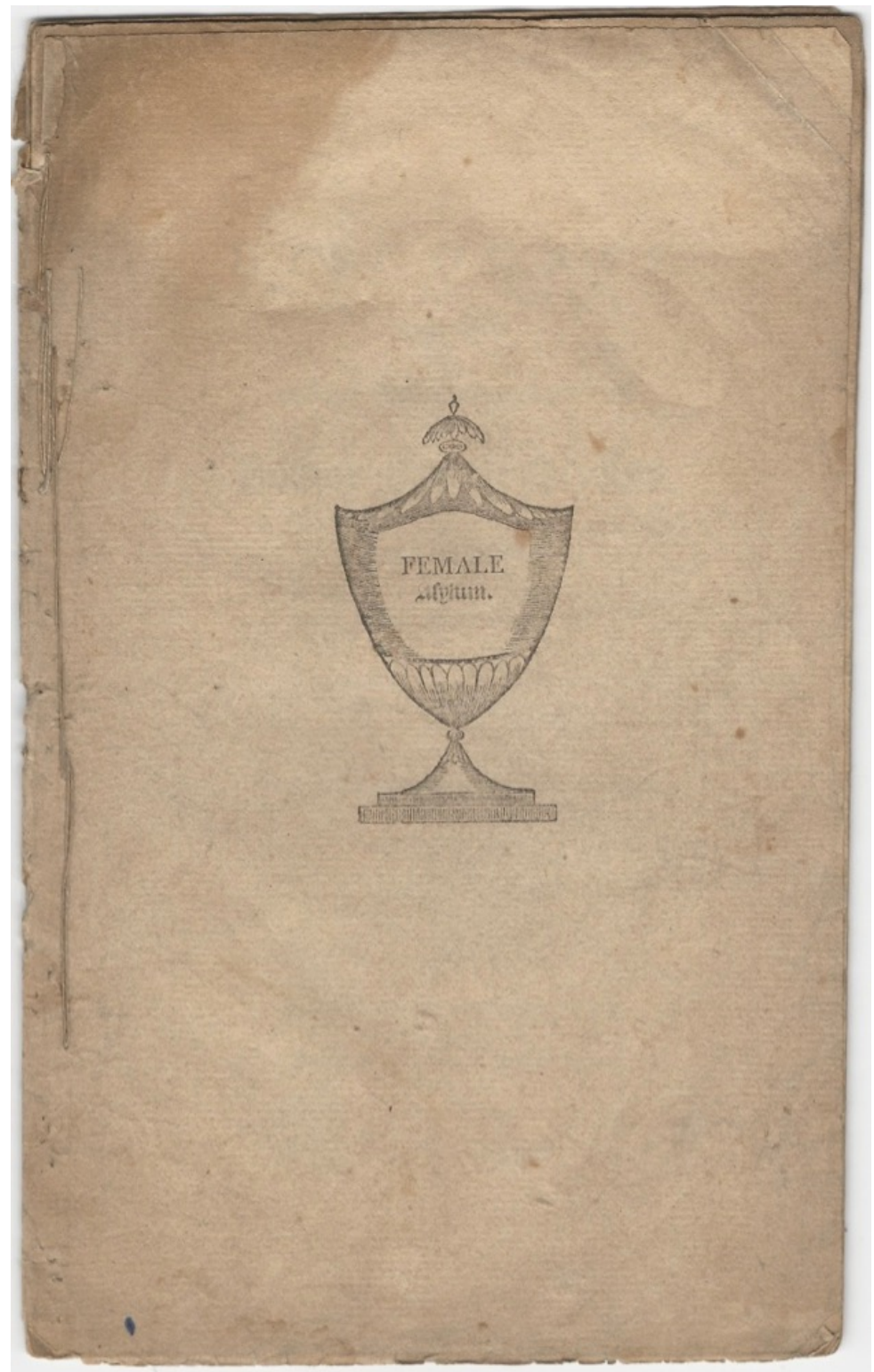


16. [Oil] 1860s-70s Lubric Oil Works Pittsburgh Locomotive Headlight Oil Card.

A business card for Superior Lubric Oil Works of Pittsburgh, Pennsylvania, "Superior Lubricating Oils - Johnson's Patent Paint Oil - Locomotive Head Light Oil - Superior Carbon Oil". The company is listed in the Pittsburgh commercial directory for 1868. Card. 4.25"x2.75". Soiled, light wear. {48224} \$65

17. [Orphans] Stillman, Samuel. **A Discourse delivered before the members of the Boston Female Asylum, Friday, Sept. 25, 1801 being their First Anniversary.**

Printed in Boston by Russell and Cutler in 1801. "The Boston Female Asylum (1800-1910) was an orphanage in Boston, Massachusetts, "for the care of indigent girls." Its mission was to "receive ... protect ... and instruct ... female orphans until the age of 10 years, when they are placed in respectable families" [Wikipedia]. Sewn pamphlet. 5.25"x8.5", 18 pages. Some soil and light wear. {48202} \$125





18. [Piano] **Victorian Schomacker Gold String Piano Philadelphia Advertising Trade Card.**

A very handsome trade card for Schomacker Gold String Piano, featuring an actual gold (well, gold-colored) piano string. Piano string cuttings are all great fun until somebody puts out an eye. Card. 4.5"x2.75". Minor soil, light wear. {48144} \$45

19. [Razor] **1870s American Concaved Electric Razors by Friedmann & Lauterjung Handbill.**

It goes without saying that the Friedmann & Lauterjung Renowned Concaved Electric Razor was superior to all other razors on the market, though if you did want details into exactly why, this handy handbill will fill you in with minute detail. It might also go without saying that despite the intriguing and distinctive name these were straight razors, not actually electrified razors as we know them today. Still, a most ingenious early use of the word "Electric", before most people probably had any idea what it actually meant. Single sheet. 8"x10". Folds, minor soil, light wear. {48101} \$125

FRIEDMANN & LAUTERJUNG'S
 RENOWNED CONCAVED
ELECTRIC RAZORS.

Received the Medal and highest Diploma
 at CENTENNIAL EXHIBITION for
EXCELLENT QUALITY.

IN PRESENTING our **FULL CONCAVED ELECTRIC RAZORS** to the **PUBLIC** in general, to whom the same are comparatively unknown, we call special attention to the *advantages* and *points of excellence* of these Razors, which have now been used for over **TEN YEARS** almost exclusively by *Barbers*, and are acknowledged by them to be unequalled.

We temper our Electric Razors by a *peculiar process of our own* which ensures the *durability* of a fine sharp edge as the temper is of a *higher grade* than Razors can be made by the common process. *Every Razor*, before being packed, is most carefully **TESTED** and set ready for use, and we claim that these Razors surpass in *cutting qualities, superiority of temper and finish*, any other brand ever offered for sale; further, that the same *shave closer* to the skin than any Razor ground in the ordinary manner, and in buying our *Electric Razors* the risk of getting a poor one is *entirely avoided*, because a *soft Razor* cannot be ground fully concave without its edge turning over, and if a Razor is burnt or has a flaw, it will show it or break before it can be finished thin enough. If properly used our Razors will last a life-time without being ground every little while like ordinary Razors. For these reasons our Concaved Electric Razor is the most practical and cheapest in the end. It is the

"AMERICAN RAZOR!"

FRIEDMANN & LAUTERJUNG,
 91 Chambers and 73 Rado Streets, New York,

To keep our Razors in order, only a soft Russia leather strop should be used, and we recommend our *celebrated adjustable RUSSIA LEATHER STROP*. In no case should a **HARD STROP** be used, for it would *spoil and even break razors* ground as thin as ours, while Russia leather is the only material that can be relied upon for putting a smooth clean edge on a razor, and therefore all barbers use such strops exclusively.

No Razor will be exchanged of which the blade has been broken.

D. P. LINDSLEY,
SHORT-HAND VERBATIM REPORTER,

OFFICE OF

Bryant, Stratton & Co.'s

BOSTON BUSINESS COLLEGE,

16 SUMMER ST., BOSTON.

Direct & Brighton Mass.

(Over.

20. [Reporter] 1870s **D.P. Lindsey Shorthand Reporter Boston Business Card.**

“D.P. Lindsey, Short-Hand Verbatim Reporter, office of Bryant, Stratton & Co.’s Boston Business College”. Bryant, Stratton & Co. operated business colleges in a number of U.S. cities at the time, the Boston branch does not seem to have been particularly long-lived. By the 1880s Lindsey had moved to New York and invented the ‘Takigraphy’ method of shorthand; he published several books on the technique from his office in New York City. Card. 4”x2.5”. Minor soil, light wear. {48109} \$40

21. [Wallpaper] 1900s **United States Wall Paper Co. Wallpaper Trade Card.**

“The most complete selection of paper hangings in all grades including the Latest Novelty Effects, Burlaps, Lincrusta, Room Mouldings, Etc.”. Card. 5”x3.5”. Some soil and wear. {47837} \$35

430 RACE STREET
CINCINNATI, O.

The United States Wall Paper Co.

THE MOST COMPLETE SELECTION OF

PAPER HANGINGS IN ALL GRADES

Including the

- Latest Novelty Effects
- Burlaps,
- Lincrusta,
- Room Mouldings, Etc.

FOR PRICES AND SAMPLES SEE

O. M. HALL,
Riley, Ind.

22. [Webster] **1835 Daniel Webster Silver Vase Engraved Card.**

A handsome engraved card illustrating the elaborate Neo-Classical sterling silver 'Webster Vase', "To Daniel Webster, Defender of the Constitution of the United States, Presented by Citizens of Boston Oct. 12th, 1835". The vase was crafted by the noted firm of Jones, Lows & Ball under the direction of Obadiah Rich. It commemorated Webster's stirring and effective defense of Federalism during the 1832-33 South Carolina Nullification Crisis. Card. 5"x3.25". Minor soil, light wear. {48110} \$125



ANNIVERSARY OF THE BIRTH DAY OF
DANIEL WEBSTER,
ON WEDNESDAY, JANUARY 18, 1854.

Admit *Emory Washburn* to the

DINNER OF THE

MASSACHUSETTS WEBSTER ASSOCIATION,

AT THE REVERE HOUSE, AT 6 O'CLOCK, P. M.

FREDK. W. LINCOLN,
JNO. L. DIMMOCK,
GEO. B. UPTON,
ENOCH TRAIN,
JNO. S. TYLER, } COMMITTEE

BOSTON, JANUARY 7, 1854.

23. [Webster] **1854 Daniel Webster Birthday Anniversary Dinner Admission Card.**

A ticket for the 1854 Birthday Commemoration held by the Massachusetts Webster Association, at the Revere House. Webster had died in 1852. This ticket is made out to Henry Washburn, who was governor of Massachusetts at the time. "Emory Washburn (1800-1877) was a United States lawyer, politician, and historian. After serving several years in the state legislature, he was elected governor in 1853. Despite his support for a reform-minded agenda, he was swept out of office on the Know Nothing tide in 1854. Washburn joined the faculty of Harvard Law in 1856, where he was a popular and influential figure until his retirement in 1876. His history of the early years of the Massachusetts Supreme Judicial Court is still considered a foundational work on the subject" [Wikipedia]. Washburn was also Massachusetts' last Whig Governor. Card. 4.25"x2.75". Some soil and minor wear. Removed from an album with glue points and residue on the back. {48115} \$125

F. F. ADAMS.

F. F. ADAMS & Co.,

MANUFACTURERS OF

Patent Wooden Articles.

ILLUSTRATED PRICE LIST

FOR

1876.

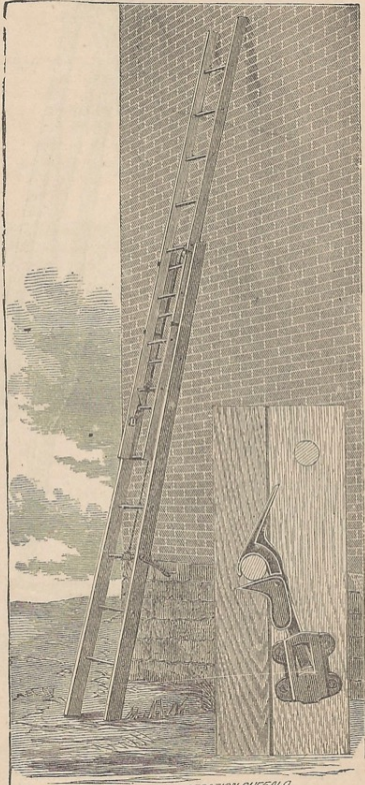
Factory and Office: Cor. Cherry and 15th Sts.

ERIE, PA.

24. [Wooden Stuff] **1876 Erie Pennsylvania Patent Wooden Articles Illustrated Price List.**

A catalog of step ladders, extension ladders, clothes bars, rat trap, towel roller, clothes wringer, and ash & walnut wainscoting, manufactured by this Erie Pennsylvania factory. Paper covers. 3.25"x6", 14 pages, line illustrations. Minor wear, light soil. {48206} \$65

THE ONLY
EXTENSION LADDER
MADE THAT IS WORTHY OF THE NAME.



BUREAU OF ILLUSTRATION BUFFALO

Lovell's Patent Extension

Patented August 4, 1874.

This Ladder is a model of simplicity, neatness and strength, and is designed especially for long felt by painters, Tinners, Fruit-Cutters, requiring a long, and at the same time, ladders of various lengths. It can be varied between its whole and half length by the sliding section, which is held to any required length by its Automatic Lock Hinge. [An enlarged view of one of the fastenings accompanying engraving.] They are at the end of the sliding section, and fasten or unfasten at the will of the operator, when the ladder is required anything of the rope except the sliding section, nor depending on any other means always liable to get out of order, or upon the Sliding Section, as is the case with the large ladders operate very hard.

In some Extension Ladders the Sliding Section is the length required before setting them up, as hard to set up as a common ladder. In Lovell's Patent Extension Ladder, the ladder is set up before being extended and the top against the object against which it is to be used. The Sliding Section is extended by pushing it downwards following on the lower section until the desired height is attained, making it a tiresome and dangerous operation besides badly marring or scratching the object it is being set up. It will be readily seen that these objections are entirely overcome in this ladder, and in operating with perfect ease, there is also no liability to get out of order.

They are made from the best of material, and cannot fail to give the best of satisfaction.

RETAIL PRICE LIST

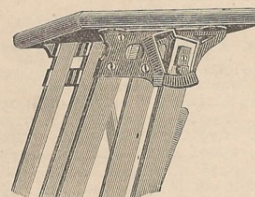
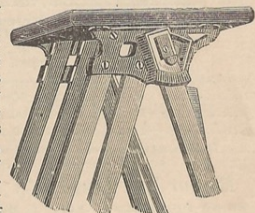
Length of Section.	Length Extended	Price
10 Feet.....	17 Feet.....	7.20
12 ".....	21 ".....	8.40
14 ".....	25 ".....	9.60
16 ".....	29 ".....	12.90
18 ".....	33 ".....	14.00
20 ".....	37 ".....	

LOVELL'S
PATENT

Bracket and Automatic Lock Hinge

STEP LADDER,

Patented April 16, 1872, and March 11, 1873.

The introduction of Lovell's patent Step Ladder, in 1872, was an entire success, and in offering his Automatic Lock Hinge Ladder, patented March 11th, 1873, we wish to call attention to the fact that it contains all the superior qualities of his ladder patented April 16th, 1872, with the addition of his new Hinging device, which automatically locks the legs or props of the ladder, when in use, so they can extend no farther, nor be closed up, until the ladder is lifted from the floor or ground, when they will fold or close up automatically, the same as the common ladder. This Lock Hinge does away with the cords heretofore used to prevent the legs from spreading too far, and makes them perfectly stationary when the ladder is in use, and entirely prevents the danger of falls from the cord breaking, or from the legs walking together; an improvement which all who use step ladders will fully appreciate. Although this ladder is much superior to any heretofore made, we shall sell them at the same price.

The constantly increasing demand for this Ladder is the best evidence that could be produced of its superiority; its sales having nearly doubled each year since its first introduction. Price list on next page.

RETAIL PRICE LIST.

3 Feet.....	\$3.00	7 Feet.....	\$4.50
4 ".....	3.00	8 ".....	5.00
5 ".....	3.50	10 ".....	6.00
6 ".....	4.00	12 ".....	8.00

Lovell's Patent Automatic Lock Hinge STEP LADDER. The Best Ladder in the World.

BUREAU OF ILLUSTRATION BUFFALO

*That's All,
Folks!*

